```
1
 2
 3
 4
 5
 6
 7
 8
                        UNITED STATES DISTRICT COURT
                   FOR THE CENTRAL DISTRICT OF CALIFORNIA
 9
    UNITED STATES OF AMERICA,
                                           CR No. 02-
10
11
                    Plaintiff,
                                           INFORMATION
                                           [15 U.S.C. §§ 78m(a), 78ff and 17 C.F.R. §§ 240.12b-20, 240.13a-1: False Statements in
12
                    V.
13
    PETER BROMBERG.
                                           a Report Filed with the SEC]
                    Defendant.
14
15
16
17
         The United States Attorney charges:
                                  COUNT ONE
18
     [15 U.S.C. §§ 78m(a), 78ff; 17 C.F.R. §§ 240.12b-20, 240.13a-1]
19
20
             [False Statement in a Report Filed with the SEC]
21
                                 INTRODUCTION
               At all times relevant to this Information:
22
         1.
23
                    Motorcar Parts & Accessories, Inc. ("MPA") was a
               a.
24
    remanufacturer of automotive alternators and starters. MPA was a
25
    corporation with headquarters in Torrance, California.
26
                    Defendant PETER BROMBERG ("BROMBERG") was Chief
               b.
27
    Financial Officer of MPA from 1994 until May 1999.
28
   EL:el
```

c. Richard A. Eisner & Company, LLP ("Eisner LLP") was an accounting firm which was retained by MPA as its independent public accountants to audit MPA's annual financial statements. Eisner LLP served as MPA's accountants and audited MPA's annual financial statements as of and for each of the fiscal years ended March 31, 1992 through 1998. On March 1, 2000, MPA dismissed Eisner LLP as its independent accountants.

Required Record Keeping, Internal Controls,

and Financial Disclosures

- 2. In November 1994, MPA made an initial public offering of its stock. MPA's common stock was registered with the United States Securities and Exchange Commission ("SEC") and was publicly traded on the National Association of Securities Dealers Automated Quotation ("NASDAQ") system, which subjected MPA to certain reporting requirements imposed under federal law.
- 3. In order to sell securities to members of the public and to maintain public trading of its securities, MPA was required to comply with SEC regulations designed to ensure that the company's financial information was accurately recorded and disclosed to the investing public.
- 4. Under these SEC regulations, MPA had a duty to, among other things, file with the SEC annual financial statements, prepared according to rules and regulations prescribed by the SEC and audited by an independent public accountant, that accurately presented MPA's financial condition and results of its business operations in accordance with generally accepted accounting principles (also known as "GAAP").

Overview of the Fraudulent Scheme

1.3

5. Defendant BROMBERG directed MPA employees to engage in fraudulent accounting practices and to falsify MPA's books and records, thereby causing false and misleading statements to be made to the investing public about MPA's revenues, net sales, cost of goods sold, income before income taxes, assets, financial condition, and accounting practices.

MPA's Relevant Accounting Principles

- 6. MPA obtained a significant portion of used alternator and starter units, commonly known as cores, for its remanufacturing operations from its customers as returns, or trade-ins.
- 7. MPA had two primary classes of trade-ins from customers. The first class, core trade-ins, consisted of used products to be remanufactured and reflected a purchase of raw material to be used in the remanufacturing process. The other class, product trade-ins, consisted of already remanufactured goods, that is, warranty or defect returns.
- 8. Under GAAP, the rules and regulations of the SEC, and MPA's own publicly stated accounting policies for the fiscal years ended March 31, 1997 and March 31, 1998:
- a. A credit was to be recorded when a core was returned from a customer;
- b. Net sales were to be reduced by product trade-ins and other deductions and allowances; and
- c. Core trade-ins were to be included in the cost of goods sold.
 - 9. When a customer returned trade-ins to MPA, MPA was to

check the returned goods into inventory and post a credit to that customer's account receivable.

- 10. To the extent that MPA received and checked into inventory a return of trade-ins from a customer but had not yet issued a credit to that customer's account receivable for this return, MPA was required to reserve an amount equal to the value of the returned goods.
- a. The total amount of the reserve for returned core trade-ins that had been checked into inventory, but for which the corresponding credits had not yet been processed, was to be added to the total amount of processed credits for core trade-ins during the same reporting period, and these processed and unprocessed credits for core trade-ins were to be included in cost of goods sold.
- b. The total amount of the reserve for returned product trade-ins that had been checked into inventory, but for which the corresponding credits had not yet been processed, was to be added to the total amount of processed credits for product trade-ins during the same reporting period, and net sales were to be reduced by these processed and unprocessed credits for product trade-ins.

<u>Understatement of Product Trade-Ins</u>

11. At fiscal year end for 1997 and 1998, defendant BROMBERG directed MPA's Warehouse Manager and other MPA personnel to delay checking into inventory product trade-ins that had been received at MPA prior to fiscal year end. Defendant BROMBERG caused these product trade-ins not to be included in MPA's reserve for product trade-ins checked into inventory prior to

year end for which corresponding credits had not yet been processed. By selectively not checking into inventory these product trade-ins until after year end and by not reserving for these product trade-ins, defendant BROMBERG fraudulently caused the amount of MPA's product trade-ins to be materially understated, and thus, MPA's income before income tax to be materially overstated in MPA's financial statements.

12. To conceal the fraud at fiscal year end, defendant BROMBERG also instructed MPA's Warehouse Manager, MPA's Trucking Coordinator, and other MPA personnel to ship to an off-site facility product trade-ins that had been received at MPA prior to year end, but not checked into inventory. Defendant BROMBERG thereby caused significant quantities of product trade-ins to be physically hidden from Eisner LLP during year end audits.

<u>Understatement of Core Trade-Ins</u>

- 13. During the year end audits for 1997 and 1998, Eisner LLP requested a schedule of returned cores that MPA had received and checked into inventory but for which MPA had not yet processed the corresponding credits.
- 14. To fraudulently manipulate MPA's financial statements, and to further conceal that fraud from MPA's auditors, defendant BROMBERG fraudulently caused returns to be deleted from the returns reserve schedules given to Eisner LLP. Defendant BROMBERG thereby fraudulently caused MPA's reserve for core trade-ins to be materially understated and MPA's income before income tax to be materially overstated.
- 15. On or about June 30, 1997, in Los Angeles County, within the Central District of California, and elsewhere,

12

13

14

15

16

17

18

19

20

21

22

23

24

25

26

27

defendant BROMBERG knowingly and willfully made materially false and misleading statements, and omitted material facts necessary to make the statements made, in light of the circumstances under which the statements were made, not misleading, in a report and document that was required to be filed with the SEC, namely, a Form 10-K for the fiscal year ended March 31, 1997. Specifically, the Form 10-K:

(a) falsely reported:

- (i) that MPA had net sales of \$86,872,000 for the year ended March 31, 1997,
- (ii) that MPA's cost of goods sold was \$69,255,000 for the year ended March 31, 1997,
- (iii) that MPA had operating income of \$10,153,000 for the year ended March 31, 1997,
- (iv) that MPA had income before income taxes of \$9,063,000 for the year ended March 31, 1997,
- (v) that MPA recorded credits for trade-ins when the core was returned,
- (vi) that net sales were reduced by product tradeins, and
- (vii) that core trade-ins were included in cost of goods sold;
- (b) failed to disclose that MPA's reported financial performance and condition were overstated because of the fraudulent practices described above; and
- (c) failed to disclose that MPA's financial statements had not been prepared in accordance with GAAP.

COUNT TWO

- [15 U.S.C. §§ 78m(a), 78ff; 17 C.F.R. §§ 240.12b-20, 240.13a-1] [False Statement in a Report Filed with the SEC]
- 16. The United States Attorney repeats and realleges paragraphs 1 through 14 of this Information as if fully set forth herein.
- 17. On or about June 29, 1998, in Los Angeles County, within the Central District of California, and elsewhere, defendant BROMBERG knowingly and willfully made materially false and misleading statements, and omitted material facts necessary to make the statements made, in light of the circumstances under which the statements were made, not misleading, in a report and document that was required to be filed with the SEC, namely, a Form 10-K for the fiscal year ended March 31, 1998.

 Specifically, the Form 10-K:
 - (a) falsely reported:

- (i) that MPA had net sales of \$112,952,000 for the year ended March 31, 1998,
- (ii) that MPA's cost of goods sold was \$91,317,000 for the year ended March 31, 1998,
- (iii) that MPA had operating income of \$12,371,000 for the year ended March 31, 1998,
- (iv) that MPA had income before income taxes of \$10,794,000 for the year ended March 31, 1998,
- (v) that MPA recorded credits for trade-ins when the core was returned,
- (vi) that net sales were reduced by product tradeins, and

1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	

(vii)	that	core	trade-ins	were	included	in	cost	of
	goods sold;							

- (b) failed to disclose that MPA's reported financial performance and condition were overstated because of the fraudulent practices described above; and
- (c) failed to disclose that MPA's financial statements had not been prepared in accordance with GAAP.

DEBRA W. YANG United States Attorney

JACQUELINE CHOOLJIAN
Assistant United States Attorney
Acting Chief, Criminal Division

GREGORY J. WEINGART Assistant United States Attorney Chief, Major Frauds Section